

Message Text

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PAGE 01 STATE 194508
ORIGIN COME-00

INFO OCT-01 AF-10 EB-08 ISO-00 /019 R

DRAFTED BY COMM/BIC/OED/SIPS/WRHAYDEN/SG
APPROVED BY EB/OCA/CM/SPHARRIS
COMM/BIC/OED/SIPS/SSLEON
COMM/BIC/OED/OBOD/RECOHEN
STATE/AF/WRKOTT (PHONE)
COMM/BIC/MEPD/LENGLESON (INFO)

-----061832 170557Z /10

R 162157Z AUG 77
FM SECSTATE WASHDC
TO AMEMBASSY LAGOS

UNCLAS STATE 194508

E.O. 11652: NA

TAGS: BEXP, NI

SUBJECT: PRODUCT OPPORTUNITY - MICROWAVE TOWERS: PP/XM/419

1; MIKE FLEISSNER, EXPORT MANAGER OF STEEL TOWER
MANUFACTURER UNARCO-ROHN (U-R), P.O; BOX 2000, PEORIA,
ILLINOIS 61656, HAS REFERRED TO STRATEGIC INDUSTRIAL
PRODUCT SALES GROUP (SIPS), USDOC, A PROPOSAL FOR SUBJECT
PRODUCT SALE THAT U-R SENT TO CHIEF ENGINEER
O;O. OLADIMEJI, PLANNING BRANCH, DEPT. OF PTT, MINISTRY
OF COMMUNICATIONS IN RESPONSE TO A NIGERIAN GOVERNMENT
INVITATION TO BID. U-R HAS BEEN UNABLE TO REACH OLADIMEJI
BY TELEX.

2. U-R ADVISES THAT STEEL IN FIRST PHASE OF SUBJECT
OPPORTUNITY TOTALS APPROXIMATELY 3.5 MILLION DOLLARS.
FLEISSNER IS ANXIOUS TO VISIT OLADIMEJI AND REVIEW PROPOSAL,
BUT WANTS TO ASSURE THAT U-R PROPOSAL HAS BEEN RECEIVED AND
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THAT VISIT WOULD ALLOW DISCUSSION OF THE PROPOSAL AND
PROJECT;

3; ACTION REQUESTED: EMBASSY AT ITS DISCRETION IS REQUESTED
TO FORWARD FOLLOWING MESSAGE FROM FLEISSNER TO MR. OLADIMEJI
QUOTE ON JULY 26 WE SENT OUR PROPOSAL NO. XE-MF-10960 IN
RESPONSE TO YOUR PP/SM/419 AND WOULD LIKE TO KNOW IF YOU

RECEIVED IT AND IF IT IS IN PROPER ORDER. ALSO WE ARE
OFFERING OUR SERVICES TO VISIT WITH YOU IN LAGOS TO ASSIST
IN PREPARING YOUR FINAL SPECIFICATIONS. PLEASE ADVISE
WHEN AND IF SUCH A VISIT WOULD BE CONVENIENT AND BENEFI-
CIAL FOR YOU. OUR TWX NUMBER IS 9106520646. THANKS
AND REGARDS, J. M. FLEISSNER, EXPORT MANAGER, UNARCO-
ROHN;

4. SIPS UNABLE LOCATE ANY INCOMING EMBASSY MESSAGE(S)
ON SUBJECT PRODUCT OPPORTUNITY, WOULD APPRECIATE PERTI-
NENT REFERENCES IF POST HAS ADVISED WASHINGTON. VANCE

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 16-Aug-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE194508
Document Source: CORE
Document Unique ID: 00
Drafter: BIC/OED/SIPS/WRHAYDEN/SG
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770296-0473
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770856/aaaabvev.tel
Line Count: 74
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 62c6f759-c288-dd11-92da-001cc4696bcc
Office: ORIGIN COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 10-Dec-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1585103
Secure: OPEN
Status: NATIVE
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TAGS: BEXP, NI
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